

Energy Jobs Update



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POWER MARKETS MANAGER

This is an urgent need with one of our asset based clients located in the NORTHEAST. We are seeking candidates possessing a strong background in power scheduling, power operations, and bidding into ISO's. Most importantly and mandatory to being considered for this position is that the candidate have extensive experience in dealing with the NYISO and the NEISO.

For immediate consideration contact Michael Brentari at 713-403-3868 or email, Mike@searchconsultants.com 090627



Shell Trading Services Company
Sr Application Developer, Trading, Openlink/Endur, Houston
Job ID: U18596
Location: Houston, Texas, United States

The global network of Shell Trading companies encompasses Shell's worldwide trading activities. The business possesses an unsurpassed portfolio in crude oil, refined products, natural gas, electrical power and chemicals, and positions Shell to leverage its scale, global reach, talent and financial strength to compete strongly in the evolving energy trading market.

With volumes of about 14 million barrels of crude oil equivalent per day, spread over Shell's Oil Products, Gas & Power and Chemicals businesses, Shell Trading has the skill base and international scope to capitalize on trading opportunities inherent in Shell's asset and market positions around the world. Shell Trading companies are sited in various locations, with key trading and marketing operations located in the Middle East, Asia, Europe and the Americas - including North America, South America and Canada.

At Shell our commitment is to satisfy the world's need for energy with economically, socially and environmentally responsible solutions. We seek a high standard of performance, and understand that great ideas can change the world. If you want to work with a group of creative, ambitious and innovative professionals then you should consider Shell. We will provide you with the resources to put your ideas into action, worldwide opportunities to advance your career, and outstanding benefits and rewards that support your quality of life. Join us and let's make a real difference together.

Shell Trading Services Company is currently seeking a Sr Application Developer, Openlink/Endur for their Houston, Texas location. Responsibilities:

The Sr Application Developer will be primarily accountable for the development, unit testing, technical documentation and configuration of software components required to extend or enhance the Openlink Endur application for the Blueprint FOCUS project. The resource will also be responsible for documenting and testing technical defects that are resolved by the third party vendor. The Sr. Application Developer will serve the following purpose within the Blueprint FOCUS project.

- Development of custom developed components within the Endur application
- Development and integration of interface components to Connected Applications that are integrated with the Endur application
- Collaborates with systems development staff or software suppliers on the development of system enhancements
- Provides expert advice and guidance to less experienced staff
- Monitors and supports the agreed standards and guidelines through active participation in peer reviews
- Evaluates the Technical Design documents for fit-for-development purpose

Accountabilities include:

- Translates Technical Designs into system development objects or widgets
- Develops Shell proprietary solutions utilizing the Openlink scripting technologies including AVS, Open JVS, Open Components, Oracle PL/SQL
- Performs technical installation and configuration of the Endur application

on all supported hardware and operation platforms

- Responsibility includes technical configuration in the Endur application such as custom simulation results, workflows, GRID configuration
- Perform unit test using manual and automated stimulation of the application and application interfaces
- Resource will need to work with colleagues and clients/users to investigate operational requirements and problems, seeking effective business solutions through improvements in information systems, data management, processes and procedures, organization and equipment
- Assist Quality Assurance resources with documenting test procedures (manual/automated), test cases, and test results for product design and evaluation to ensure a quality product at an economical cost and efficiency
- Performs systems analysis of reported bugs and issues based around the OpenLink Financial's Endur application. Resource will need to collaborate with users and other project team members during the analysis through resolution of reported defects
- Documents all work using the required standards, methods, and tools

Requirements:

- Must have legal authorization to work in the U.S. on a full-time basis for anyone other than current employer
- Reports to the Blueprint FOCUS Openlink Custom Build Manager

- Peer-to-peer relationship with other Blueprint FOCUS application development team members. Technology and functionality in the Endur application is rapidly evolving.
- Occasional overtime is expected during high volume days or during project implementation dates. Computer Science or similar degree is a plus or relevant job experience. Candidate must have a strong aptitude and desire to learn new emerging technologies
- Customer service experience working directly with the users of the Openlink Endur or equivalent Trading Risk Management application
- Openlink Endur custom development experience using AVS, Java or .NET, and PL/SQL programming languages
- Candidate must have working knowledge of Front Office, Mid Office, or Back Office business processes. Familiar with trading terminology and business process workflows
- Experience in reporting architectures including Crystal Reports, Business Objects, Microsoft Excel and Microsoft Access
- No relocation will be paid for this role. Seeking local candidates as priority.

The Shell Group offers an outstanding benefits package. In order to be considered for this position, you must complete an online candidate profile at www.shell.com/careers

090401



Quantitative Analysts

Powerex Corp., the wholly owned power marketing subsidiary of BC Hydro, has a full time temporary one year, and a full-time regular opportunity for Quantitative Analysts to join our Front Office trading team. If you are highly analytical, team-oriented, able to "make things happen", and demonstrate strong interpersonal and problem-solving skills, we want to hear from you!

The successful candidates will be involved in analysis to support the trading of diverse portfolios of gas, physical energy and related energy derivative products. Prospective candidates will require the following background, skills and experience to be successful in these roles:

- identifying market opportunities and working with the Director to manage and optimize the portfolio;
- assisting in product development, deal structuring and customer research for custom marketing transactions;
- generating and tracking positions, and working with back/middle office on portfolio reporting;
- preparing weekly portfolio pricing and activity reports;
- exceptional analytical aptitude as demonstrated through a preferred minimum of 2 – 5 years of work experience, including the completion of a Quantitative Finance, Econometrics, Mathematics/Physics, Engineering or Business Administration based degree. Completion of or current enrolment in a CFA, MBA or an analytical Masters degree is an asset, but not mandatory;
- experience and understanding of gas, physical and financial energy market structure, and the operation of a trading organization, will be considered an asset;
- knowledge of analysis of derivatives, stochastic simulation and statistical analysis would be an asset;
- excellent skills related to standard business software and statistical software packages, supported by programming skills;
- experience in modeling physical systems, evaluating the financial aspects of potential business transactions and analyzing market trends would be an asset;
- demonstrated ability to solve challenging technical problems without the guarantee of adequate or perfect information.

Powerex values, supports and rewards teamwork. Prospective candidates must be self-starters, with good verbal and written communication skills. The ability to work in a very fast paced, open work environment is also considered essential. These positions may require additional commitment outside of normal business hours.

We thank all applicants for their interest, however, only those selected for an interview will be contacted.

Please submit your résumé and covering letter by June 29, 2009, outlining your experience and education to Quantitative Analysts, located at:

www.powerex.com.

Please quote bulletin number **BCH-T-0653-09** (full-time temporary one year position) or **BCH-R-0654-09** (full-time regular position). Please quote both bulletin numbers if intending to apply for both positions.

"Powerex has a diverse workforce and is a welcoming work environment. We are committed to employment equity and invite applications from all qualified candidates"

090623



ENERGY CONTRACTS ORIGINATOR/negotiator (7229)

Create and structure commercial transactions on behalf of the company and ratepayers for the provision of electric energy and capacity to meet retail customer needs. Develop strategies and negotiate energy and energy-related agreements. Review the administration of energy and energy related contracts to ensure that company receives maximum benefit and meets contractual obligations. Serve as company representative in negotiations with counterparties of complex, structured, long term energy (primarily electric) contracts.

Structure transactions in a manner which meets all policy objectives and produces best value for ratepayers.. Maintain knowledge of current regulatory environment. Draft regulatory policy.

Conceptualize and create presentations and reports for use with senior management, internal reviews and external regulatory/compliance use. Work across departments to seek required functional expertise, review transaction proposals, and inform other organizations of activities. Bachelors' Degree required as is 5-8 years of professional experience in energy or resource planning, power contracts, electric operations fuel resources, planning, power contracts, fuel price and availability forecasting, and electric operations. Must have background in working with the commercial electric transactions, electric operations and/or regulatory & market rules. Must have experience in negotiating long-term contracts for electric power and capacity and be familiar with CAISO rules. Knowledge of power plants and power system operations is a must.

Project DEVELOPMENT Attorney (7237)

Provide tactical and legal support to power generation (fossil fuel

and renewables) and transmission project development initiatives including real estate, siting, permitting, and contract negotiation (vendor, offtake, transmission, interconnection, etc.). Provide counsel with respect to environmental and regulatory issues. Work closely with project management team and manage internal and external legal resources to ensure timely completion. Assist with negotiation, documentation and administration of partnership/joint venture and project financing transactions. Handle basic corporate governance issues. Requires a JD Degree and state licensing and at least 4 years' relevant law firm or energy industry experience, including some power project development experience. Must be skilled in contract negotiations and drafting and possess excellent analytical and communication skills. Strong preference for candidates with exposure to independent power industry and to project financing transactions from either the lender or owner side. Must be willing to work in the St. Louis area.

Power & gas analyst (7259)

Support the North America case teams by working closely with Consultants and Partners, providing power and gas utilities industry expertise, managing and processing research requests and assist Consultants with industry specific problems. Interact with both domestic and international case teams and use an extensive collection of internal and external information resources to gather, filter, synthesize, package and deliver insight. Participate in and manage internal content development. Assist others in navigating the knowledge network by connecting them with materials and people. Provide analytical services (e.g., benchmarking, primary market sizing, usage of practice proprietary tools). Provide sophisticated synthesis and packaging of results (e.g., Excel data manipulation, client-ready PowerPoint

slides). Support Partners and Principals on proposal, lead preparation and other marketing activities. Promote innovation by recognizing new concepts and facilitating their capture. Bachelors Degree in International Business Administration, Business Management, or Engineering with demonstrated high academic achievements required; Masters' is preferred. Must also have at least 3 years professional experience in the power and gas sector; alternatively experience from consulting services firm or specialized academic research experience. Preferably familiar with a broad range of energy specific and business research sources. Must have proven research and analysis capabilities (including Excel). Local candidates only (Houston, Atlanta or Dallas).

Senior DIRECTOR CREDIT RISK (7268)

Effectively manage enterprise-wide credit function of risk management organization including regulated and deregulated natural gas and power hedging/trading activity, structured credit as well as development & integrated supply chain. Lead liquidity management efforts, coordinating with front office, treasury, legal, etc. Oversee development of contractual or other risk mitigation alternatives to enable business with counterparties of varying degrees of creditworthiness. Ensure credit risk policies/procedures approved by Executive Management are complied with, develop changes when warranted. Coordinate regular and ad hoc credit reporting to executive management as requested. Effectively manage departmental financial resources for maximum benefit to the company, effectively set and prioritize goals. Bachelor's Degree in Mathematics, Statistics, Finance or Economics required (Masters Degree preferred). Must also have at least 8 years proven credit policy and or credit risk

management/analytics experience in the energy industry (including clearing brokers, exchanges and ISOs). Strong knowledge and understanding of financial services preferred as well as superior management, interpersonal and organizational capabilities. Must also possess the ability to develop and communicate a vision to support business objectives.

FOR THESE JOB OPPORTUNITIES PLEASE SEND RESUME TO:

E-mail resume to:

llaux@topcareers.com

View all job openings at

www.topcareers.com

090325..



Controller Power & Gas Trading

We are searching for a professional for the following position. The Controller will have extensive experience managing all functions of a large asset based trading shop. This position will have 15 to 20 direct reports and has high profile interaction with the company's senior management team. Additional responsibilities include ongoing assessment of both back office systems and the development of skills and competence of the accounting and reporting team.

Primary Functions:

Will exercise experience with preparation of Cash Flow Management, Working Capital Assessment, SOX Compliance, FAS133, FAS157, and additional reporting. Will manage the relationship with external audit teams and drive the implementation, application and continued improvement of accounting systems. This position will be responsible for the collaboration

on employee issues such as, performance management, compensation, and development. Works directly with the President in the preparation of forecasted cash flow.

Requirements:

Must have at least five years experience managing in a physical and financial trading environment. Bachelors in Accounting, Finance or related field. Project Management, Budget, Forecasting and Accounting. Must have strong capability in SOX controls. CPA, MBA and experience in a Matrix organization is preferred. For additional information, please send your resume to:

shadnot@rwr.com

090304



Optimus is a premier provider of energy recruiting and staffing services. For more information on this position, please email us at info@optimus-us.com. We look forward to working with you on your next exciting career opportunity!

Northeast Natural Gas Trader

Our client is seeking qualified candidates to join the organization's commercial trading team to focus on Physical Northeast Natural Gas Trading. This client is a solid asset-based organization with a focus on portfolio optimization for profitability.

This role is responsible for the optimization of transportation and storage as well as daily cash trading for portfolio management.

Key points of responsibility:

- Physical cash trading for the Northeast
- Gathering and communicating information utilized in developing a fundamental market view of the region

- Optimization of available transportation and storage assets
- Developing reporting for and communicating a view of the intra-month position as it changes
- Providing support to scheduling other desk members to ensure that gas is nominated properly

A qualified candidate for this role should have at least the following characteristics:

- 1 to 3 years physical gas trading experience in the Northeast
- 5 or more overall years of experience in natural gas trading, operations or risk management
- Experience with the appropriate trade instruments necessary to manage the portfolio
- A bachelor's degree in finance, economics, mathematics or similar discipline

Director Structuring

This role is for a senior professional to be responsible for the pricing and structuring of all sales and supply transactions for the gas and power business unit. This client is a major player in the commodity-trading arena with both a marketing and trading presence as well as a considerable asset base.

Some key points of responsibility will be:

- Identifying the risk components and pricing characteristics of all complex transactions
- Developing and managing the models and reporting infrastructure necessary to provide consistent, repeatable and competitive pricing to win deals
- Pricing all complex transactions and developing transaction structures that meet the customer's needs
- Participating and Interacting with Marketing

and Origination, Credit, Legal and other key organization functions where necessary to complete RFP and Deal Evaluation processes

- Ensuring that all pricing and structures meet with the organization's internal risk-return as well as compliance/controls guidelines
- Assisting commercial teams with complex negotiations where necessary
- Growing and directing a team of analysts to senior professionals

A qualified candidate for this role should have at least the following characteristics:

- 8 or more years experience evaluating transactions and structuring appropriate pricing and deal types to successfully win business
- A broad knowledge of Natural Gas and Power Transactions including PPAs, Tolling Agreements, Transmission and Storage
- Experience developing standardized models that can be utilized and supported in a repeatable fashion
- Experience developing and mentoring the professional growth of other team members
- An advanced degree in engineering or other mathematically based discipline.

Preference may be given to candidates who can also demonstrate:

- A solid understanding of the RFP and Deal Evaluation processes for Utilities
- Experience Structuring transactions in a Banking Environment
- Experience in Renewable energy

Manager – Business Development

A key Optimus client is seeking a senior professional to take the lead on the economic evaluation, pricing, and structuring for asset acquisitions in the natural gas business unit. This position will provide first in line support to the senior executives in Business Development with a solid opportunity to participate in customer and banking negotiations. This is an excellent opportunity to see the process all the way through from deal start to ongoing operation.

Some key points of responsibility will be:

- Evaluating and structuring new business transactions, negotiating deal terms and legal documents, and supporting the credit approval process for various complex transactions including:
 - Asset Acquisitions and Joint Ventures
 - Long-term Structured Deals
 - Project or Transaction Financing
- Developing and managing the models and reporting infrastructure necessary to provide consistent, repeatable and competitive pricing as well as internal return analysis (IRR/NPV)
- Ensuring that all pricing and structures meet with the organization’s internal risk-return as well as compliance/controls guidelines
- Preparing and managing operating and capital budgets
- Reporting on ongoing profitability of executed business

A qualified candidate for this role should have at least the following characteristics:

- 8 or more years experience in energy business

development and project finance

- A solid knowledge of Natural Gas assets including Transportation and Storage
- Experience developing standardized financial models that can be utilized and supported in a repeatable fashion
- A solid understanding of budgeting, forecasting and reporting of operational results
- An advanced degree in finance, engineering or other mathematically based discipline.

Senior Executive – Energy Trading Accounting and Finance

A key Optimus client is seeking qualified professionals to direct and operate the trade accounting and finance function for a global commodities trading and marketing company. The team will be responsible for the direction and completion of the following:

- Trade Profit and Loss Reporting
- GAAP Accounting and Financial Reporting for Trade Activity
- Cash Management, Funding Analysis and Reporting
- Interest Rates and Foreign Exchange Rates Management
- Financial Accounting Treatment of New Business
- Regulatory Reporting
- Process and Systems Controls
- Other Relevant Management Reporting

These leadership positions require:

- Significant history of being responsible for the financial accounting of trade operations ideally including physical and financial energy commodities
- The ability to set direction and manage teams

to ensure the successful completion of area responsibilities

- Strong communication skills with the ability to interact with key organization functions including trading, other areas of finance and tax
- An advanced degree with a focus on Finance and Accounting, CPA preferred

A more detailed description of each available role and client environment can be shared with and discussed with interested professionals.

Lead Analyst – Gas Scheduling and Reporting

Our client is seeking qualified candidates to join the organization’s asset operations team to focus on natural gas scheduling and portfolio risk management.

This client operates natural storage and pipeline assets in the Gulf Coast region.

Some Key Responsibilities Include:

Gas Scheduling:

- Nominating daily and monthly gas deals with customers for storage and pipeline activity
- Communicating with counterparties for scheduling and managing imbalance volumes
- Working with customers to execute or update contracts as needed
- Providing assistance to back office for monthly reconciliation and close activities

Risk Reporting:

- Entering all transactions into the Risk Management System
- Tie out transactions with trading and with third party brokers
- Ensure daily curve marks are timely and accurate
- Produce end of day and end of month MTM and Actualized P&L

Settlement:

- Settle all transportation for invoicing and balance all physical volumes
- Actualize FOM physical valuations

Qualifications:

- 5 or more years in Gas Scheduling and Risk Reporting/Settlements including transportation and storage
- Strong problem solving skills
- Strong Customer services skills
- Proficiency in PC applications such as Excel, Access and Word
- Ability to multitask, manage multiple projects and meet hard time deadlines
- A personable team player with a good attitude

Development Manager

The Development Manager has responsibility for a team of developers focused on consistent and quality delivery in an fast-paced, demanding trading environment.

Responsibilities:

- Organizes and manages the daily workload and priorities for the development team to meet production support and project requirements.
- Mentors and provides performance expectations and feedback to each individual developer.
- Establishes performance criteria for code review and organization.
- Organizes development estimates and provides regular, organized status updates.
- Communicates with Project Managers, Production Support, Business Analysts, and Architects regarding proposed solutions, timelines, and requirements.
- Defines and creates standards and guidelines for change control and

ensures each team member if following the defined controls.

- Understands architecture models/standards and the short and long term technology plans to support the business operations.
- Educates the development team on the architecture plans and standards.
- Ensures the quality of the deliverables and helps resolves any issues with requirements.
- Assists in assessing options, risks and cost-benefit as it pertains to software, integration, data architecture, security, and other technology issues
- Establishes, participates and maintains relationships with business and technology teams to allow for successful completion of development initiatives.
- Works closely with the Architects and Project Managers to plan ongoing feature development and projects and product maintenance.
- Mentors junior team members in industry best practices, procedures, and concepts

Required Background:

- Successful management of development team. Ideally in a global organization.
- Project management skills and organization of deliverables
- Expertise in SDLC and Change Controls
- Evidence of successful project completion and transition to production support.
- Expertise in the evaluation of technology solutions and capabilities to ensure alignment with business objectives and

identify areas of risks and opportunities

For more information on these positions, please email us at info@optimus-us.com or view more details at www.optimus-us.com. We look forward to working with you on your next exciting career opportunity!



New Jersey Resources (NYSE:NJR), a Fortune 1000 company, provides reliable retail and wholesale energy services to customers in New Jersey and in states from the Gulf Coast to New England, and Canada. Its principal subsidiary, New Jersey Natural Gas (NJNG), serves more than 482,000 customers in central and northern New Jersey. Other major NJR subsidiaries include NJR Energy Services and NJR Home Services. NJR Energy Services is a leader in the wholesale energy services market, providing customer service and management of natural gas storage and capacity assets. NJR Home Services offers retail customers heating, air conditioning and appliance services. NJR's progress is a tribute to the more than 5,000 dedicated employees who have shared their expertise and focus on quality through more than 50 years of serving customers and the community to make the company a

leader in the competitive energy marketplace.

SENIOR RISK ANALYST

Responsible for the oversight, development, and preparation of all the market risk for business, as well as the preparation and analysis of all reporting utilized in the oversight function.

Primary Responsibilities

- Perform daily review of transactions executed by Front Office to ensure that they are being executed within approved strategies/limits
- Lead the daily monitoring of all trading activity, both physical and financial, to facilitate proper reporting of their risks and transaction capture and processing.
- Manage the daily close of the trading books
- Run (and develop as necessary) risk reports from ZaiNet and other systems to enable risk reporting and analysis
- Perform various market price validation routines, and develop new processes as necessary/required for new markets and products
- Develop and improve as necessary risk reporting tools such as VAR, EAR, Stress testing, etc.
- Develop, implement and maintain models for independent complex deal valuation and pricing
- Coordinate with Back Office and Accounting
- Monitor control environment, including Sarbanes-Oxley requirements
- Assist in the Preparation of quarterly and annual information for inclusion in press releases, 10-K and 10-Q external reporting to investors.

Position Specifications:

The ideal candidate must have a Master's degree in Mathematics, Statistics, Finance or related dis-

cipline, and minimum of five years of risk analysis experience. He/she must possess knowledge and experience with ZaiNet and have knowledge of the natural gas industry and hedging and risk management practices. In addition, this candidate must possess exceptional organizational skills, have a demonstrated track record of process improvement, and ability to interact in a helpful manner with fellow employees and senior management.

Forward resumes to

raumack@njresources.com

090618



Energy Contract Originator

Job Ref# NB60196191EA

Basic Qualifications: Must have experience in the Energy industry.

Core Competencies:

- Bachelor Degree in Business, Economics, Finance, Engineering or an equivalent combination of education, training, and experience.
- Typically possesses five or more years experience in functions related to electricity trading or marketing, contract management, and/or project management plus two or more years of supervisory or program management experience.
- Demonstrated experience with financial and/or physical markets for energy.
- Demonstrated knowledge of and experience with deregulated energy markets, related to both physical operations and regulatory structure.
- Demonstrated experience with EEI and/or ISDA master agreements.

- Demonstrated experience analyzing complex financial, regulatory and/or business problems.

Typical Responsibilities: The successful candidate will work in the Power Contracts group with Energy Supply & Management. The primary function is negotiating and administering medium- and long-term contracts with existing generators, power marketers, and new generating facilities that range in term and value from two years to tens years and between \$5m million to \$500 million respectively. As the primary point-of-contact with counterparties, the Contract Manager is responsible for maintaining SCEs relationships with suppliers throughout negotiations of new agreements, amendments and on-going contract administration. The Contract Manager is also tasked with supporting SCE's power and emission trading functions by negotiating agreements that enable trading while limiting credit and legal risks to SCE. The job will require constant monitoring and analyzing of contract requirements and making recommendations to management regarding strategy for maximizing the benefits of supply contracts. Contract Managers work closely with the Planning, Day-Ahead, Real-Time, Risk, Credit, Law and Settlement groups with primary responsibility to ensure the proper utilization and management of the contracted power supplies.

Edison International and Southern California Edison reserve the right to close or cancel a posting at any time.

Edison International is an Equal Opportunity Employer.

Apply through

www.edisonjobs.com

090618



Portfolio and Contract Valuation
Project Manager

(Job Ref# NB60198335EA)

Location: Rosemead, CA

Basic Qualifications: Must have energy industry experience. Must have project management experience.

Core Competencies:

- Bachelor degree in Economics, Finance, Statistics, Engineering, Computer Science, Mathematics or a related quantitative discipline, or an equivalent combination of education, training, and experience.
- Typically possesses seven or more years experience in forecasting, planning, and fundamental modeling in energy markets; plus five or more years of supervisory or project management experience.
- Demonstrated experience developing financial models for valuing assets in competitive power, capacity, and natural gas markets.

Typical Responsibilities: The successful candidate will work in the Portfolio Development group in the Energy Planning Department. Typical responsibilities include: participating in the planning process that guides the company's long-term participation in gas and electric markets; taking a lead role in simulating dispatch of Southern California Edison's supply portfolio using fundamental dispatch modes; supporting contract/resource valuation; verifying input and output data; improving the fundamental modeling of market data; performing after-the-fact analyses on procurement and planning activities; performing market analyses and regulatory filings; supporting the evaluation of offers for the sale or purchase of electricity and natural gas; assisting in the development of new software systems and tools to facilitate the enhancement and automation of reporting and planning tasks; providing ad-hoc support for regulatory filings in

the California Public Utilities Commission; developing testimony on analytical issues, as well as the operation of resource optimization models; documenting energy planning activities; developing risk management strategies; training junior analysts and new hires of the Planning Group on the least-cost simulation model and performing; other duties as required. Edison International and Southern California Edison reserve the right to close or cancel a posting at any time.

Edison International is an Equal Opportunity Employer.

Apply through

www.edisonjobs.com

090618



Internal Energy Management, Project Manager

We are the Tennessee Valley Authority, the nation's largest public power provider. Opportunity exists for a Internal Energy Management, Project Manager --
Requisition Name: 1000005922
RESPONSIBILITIES:

Responsible for managing the development of projects for TVA's Energy Efficiency Demand Response (EEDR). Incumbent is accountable for performance of assigned projects and market segments used to identify and quantify energy conservation measures (ECMs) associated with HVAC, Energy Management Control Systems, building shell, lighting, motors, compressors and other heating and cooling systems and energy consuming processes in commercial, industrial, and power generating facilities. This will include site investigation, performing energy savings calculations, energy audits, field assessments, data trending, energy simulation modeling, and energy savings analysis.

Provides direction to disciplinary/multifunctional teams of TVA employee/contractors, power distributor personnel and client

employees engaged in project management and support related to the commercial and industrial market segments.

Makes proposals and has frequent business interaction with VP's, VP level and SR managers of client organizations whose responsibilities include strategic energy management.

ELIGIBILITY FACTORS:

B.S. Degree in engineering or a related technical discipline; or equivalent education, training & experience in project management and marketing.

Ten or more years of project related experience including commercial and industrial market segments and related energy efficiency programs and processes.

Comprehensive knowledge of marketing and project management techniques. Demonstrated ability to lead and develop effective communications with customers at all levels. Knowledge of a broad spectrum of products (including their applicability in the marketplace) and the business, financial, marketing and customer relations aspects of commercial and industrial markets. Demonstrated skills in interpersonal relations, negotiations, and oral and written communications. Initiative and demonstrated ability in leadership, sound judgment, and decision making. Incumbent must be a self-starter with a broad range of "business" skill sets including technical, financial, and managerial. Entrepreneurial skills are a must as is a complete understanding of being customer driven and a commitment to that concept. Substantial negotiations skills are a requirement for success.

Must be proficient in the use of the following tools: Building energy simulation software including but not limited to DOE 2 based building energy simulation programs such as Energy Plus, and the Federal Energy Decision System (FEDS) energy analysis software, Federal Life Cycle Analysis Software (LCC). Microsoft office software

and Web based database interfaces. Knowledge of monitoring and measurement equipment such as data loggers, energy and light meters. See further detailed job descriptions at www.tva.com/employment. To be considered for this position, you must apply online at www.tva.com/employment. This job will close on June 28, 2009. 090615



Natural Gas Trader

We are the Tennessee Valley Authority, the nation's largest public power provider. Opportunity exists for a Natural Gas Trader -- **Requisition Name: 1000005916**

RESPONSIBILITIES:

This position is TVA's primary representative in negotiating natural gas trades with various natural gas brokers, producers and marketers. The position is responsible for developing and executing the natural gas trading plan for next day through end of month to support TVA's fleet of natural gas fired generation. The Trader remains in contact the market and is expected to understand and anticipate natural gas needs, availability, transportation requirements, constraints, and regulatory changes in order to develop innovative natural gas plans to acquire natural gas at the lowest possible cost. The position is responsible for working closely with Participant Scheduling and the Balancing Authority, and other Commercial Operations & Fuels partners and staff in optimizing TVA's natural gas supply by strategically buying and selling natural gas, at the lowest possible cost to TVA, in the natural gas short term and balance of month markets. This ensures purchase savings and reduces TVA's purchase power costs and generating costs, in order to provide customers with

affordable/reliable power, TVA traders plan for and manage the purchase of over \$700 million of natural gas annually.

ELIGIBILITY FACTORS:

B. S. Degree in a business related field or the equivalent in education, training and experience. At least ten years of progressive experience trading and marketing natural gas. A Masters degree in business, finance, economics or related area is desired.

Incumbent should have an extensive background in marketing, business, financial and/or operations background, and understanding of system requirements of natural gas generating units and pipeline systems. Knowledge should include a thorough understanding of natural gas markets, production/operating costs, scheduling, federal, state and TVA regulations, contract law and the terms and conditions governing gas supply contracting, financial instruments specifically related to energy industry, current developments in natural gas industry/infrastructure and risk management principals and strategies. See further detailed job descriptions at

www.tva.com/employment.

To be considered for this position, you must apply online at www.tva.com/employment. This job will close on June 24, 2009. 090615



Power Account Manager-North America

Cargill Power is a proprietary trader of electricity within Cargill's Energy, Transportation and Industrial Platform. We leverage our trading and risk management capabilities by aligning with entities that own, control or seek control of energy assets. In addition, we provide other Cargill business units and external cus-

tomers with products that help mitigate energy price exposures and protect operating margins. We are currently searching for a Power Account Manager-North America.

The incumbent be responsible for developing and maintaining long-term relationships with existing and new Key Customer Accounts, serving as the primary commercial interface to those accounts. The successful candidate will also manage and coordinate Key Customer specific market information flows to company representatives ensuring that all trading personnel are current on changes affecting product purchases and sales with these customers. The successful candidate will manage the promotion and direction of mid-market and long-term electricity transactions with their Key Customer accounts. This position will be responsible for assisting in developing innovative and transactional structured products, which leverage the trading and marketing capabilities of the company.

In addition, the candidate will be responsible for the initial identification, solicitation and on boarding of new power customers throughout North America. On boarding will entail assistance with credit and contract enabling and orientation of the commercial team to the specific needs of the new customer.

Principal Accountabilities:

- 40% Prospect contact and identification
- 35% Key Customer Account management/maintenance
- 15% Customer strategy development-working closely w/the ETI (Energy, Transportation and Industrial) platform marketing team
- 5% Participation in internal risk assessment
- 5% Training and presenting on customer feedback

Required:

- Bachelors degree in either Engineering or Business (preferably with a MBA in Finance or Economics)
- Minimum of 5 years of proven leadership in account management/ customer facing roles
- Minimum of 5 years experience in energy industry
- Experience in structuring long-term energy contracts
- Experience in management of non-regulated assets
- Commercial experience built in de-regulated regions
- Understanding of both the natural gas transportation and electricity transmission businesses
- Trading and marketing experience
- Ability to travel 35%

Desired:

- Self-starter and works well in a team environment
- Entrepreneurial and creative spirit and ability to think strategically and effectively
- Quantitative and commercially minded
- Innovative and best in class oriented
- Ability to communicate effectively across all levels of the organization

Strong consideration given to candidates with:

- Five years of electricity marketing experience
- Established market contacts

Cargill, founded in 1865, is an international provider of food, agricultural and risk management products and services. With customers spanning the globe, we provide expert advice in crops and livestock; food; health and pharmaceuticals, industrial; and financial and risk management. Cargill now employs over

160,000 people in 67 countries around the world.

Cargill is an Equal Opportunity Employer.

Relocation to be determined.

If interested please visit our site at www.cargill.com and apply to job number HOP00048.

090613



Calpine – Providing Clean, Reliable Power For Over 20 Years
Transmission Analyst

Job Req: #3039

Calpine Corporation has an immediate need for a Transmission Analyst. The position will be located at Calpine’s corporate headquarters in Houston, Texas. Calpine is helping meet the needs of an economy that demands more and cleaner sources of electricity.

Job Duties:

1. Provide transmission system/ congestion analysis and price forecast in regional markets using various tools to support commercial activities;
2. Participate in regional transmission planning/operation stakeholder meetings to track system changes and advocate Calpine positions on transmission related issues;
3. Lead new generation inter-connection technical study processes and participate in regional RFP process and provide transmission capability analysis to support origination and development activities;
4. Participate in NERC/FERC/ regional market policy stakeholder meetings related to transmission issues to advocate Calpine positions;
5. Support all other transmission related activities.

Job Requirements:

1. A minimum of Three (3) years experience with an electric utility entity, ISO, or trading companies with transmission analysis and/or market price forecast functionality;
2. A working knowledge and good understanding of transmission system operation/ planning issues in one or more regional markets. CAISO/West a plus;
3. A working knowledge of major regional power market operations, including Locational Marginal Pricing (LMP) markets and Available Transmission Capacity (ATC) markets. CAISO/West a plus;
4. Familiar with power system applications (PSSE, MUST, POWERWORLD, etc);
5. Familiar with market price forecasting tools (PROMOD, Aurora, UPLAN, etc.);
6. Excellent communication skills.

Please apply for this position through our website:

www.calpine.com/careers/

EOE



Real-Time Trader

Endure Energy, located in Overland Park, Kansas is recruiting for a Real-Time Trader. This position will be responsible for all aspects within the real-time trading environment by conducting hourly purchase and sales transactions in an optimal and economical manner. The Real-Time Trader will purchase and sell energy in short-term market; analyze and react to current market conditions through trading and hedging strategies to maximize profits in accordance with company risk management guidelines; and reconcile energy accounting as necessary. The ideal Real-Time Trader candidates will have a Bachelor’s Degree or equivalent education/ experience in business, econom-

ics, finance or other relevant degree with one to two years related real-time trading experience. Familiarity with NERC operations, scheduling, tagging, power flows, and generation technologies preferred. Knowledge of various regional market rules are desired, experience in WECC and the CAISO are preferred. Proficiency with Excel and all other MS Office products is required; having a rational understanding for analytical computer programs and modeling tools essential. The Real-Time Trader is a 12-hour rotating shift, full-time exempt position. Offering a competitive salary and an inclusive benefits package we welcome interested candidates to submit their resumes to Endurehr@endureenergy.com. Information about our company history can be found online at www.endureenergy.com.

090611



Process Engineer
Purpose

Provide engineering and troubleshooting assistance to maintain and improve the operability, reliability and efficiency of the LNG operations at the Everett Marine Terminal (EMT). Additionally, the candidate will assist the Director of Engineering in maintaining engineering standards for the EMT's Engineering Department and help implement the departments' multi-million dollar capital improvement plan.

Reports to: Director of Engineering
Location: Chelsea, MA
Status: Salary— Exempt

Job Functions

Essential Functions

- Technical support services include process simulation as well as the development and review of the following:
 - Process Flow Diagrams (PFD).
 - Piping and Instrumentation Diagrams (P&ID).
 - Heat and material balances.
 - Process and utility descriptions.
 - Complex control loop descriptions.
 - Process equipment specification.
 - Instrumentation datasheet development.
 - Provide support (office and field) for the daily operations of the EMT including, troubleshooting of processes, mechanical reliability reviews and operational efficiencies studies.
 - Demonstrated knowledge of PSM requirements, especially Change of Design, Process Hazard Analysis, Safety Integrity Levels, and process technology elements. Ability to lead PHA initiatives desired.
 - Project management (development through execution) of small capital projects in support of the EMT's capital plan.
- Other Functions
- Promote and monitor safe work practices.
 - Review of piping designs, process models and hydraulic calculations.
 - Technical review of vendor proposals for process equipment/instruments and participation in vendor acceptance testing.
 - Development of project estimates for long range planning of the EMTs capital plan.
- Field support of operating plant throughout the SUEZ group as part of the job function may include start-up services, plant acceptance simulation and testing, plant performance optimization and troubleshooting.
 - Carries out other duties as assigned.
- Requirements
- Technical Skills
- 5+ years of combined experience in process engineering and field operations support in refinery or natural gas processing, large oil and gas production, chemical processing or LNG facilities.
 - Demonstrated knowledge of basic chemical engineering principles. Knowledge and experience with cryogenics is preferred.
 - Strong process simulation skills using Hysys.
 - Strong understanding of safety systems and of the key equipment and concepts involved in a typical petrochemical facilities.
 - Understanding of key interfaces between process and other engineering disciplines.
 - Experience in the development of conceptual designs and technology development is desirable.
 - Knowledge of pertinent codes, standards and regulations.
- Business/Managerial Skills
- Ability to plan and work independently with limited supervision and take responsibility for commercial issues.
 - Demonstrated ability to prioritize work assignments.
 - Proficient business skills including analytical, writ-

ten and oral communications.

Behavioral Skills

- Ability to meet highest attendance requirements.
- Candidate should be flexible, confident, and self motivated.

Computer Knowledge

- Proficient in Microsoft office, AutoCad and Hysys.
- Ability to use and interpret results of relevant technical tools.
- Knowledge of Distributed Control System architecture and user interface software desirable.

Essential Physical Abilities

- Ability to climb stairs and ladders.
- Ability to work at heights and with adverse conditions and manage emergency activities.
- Ability to enter and work in a confined space.
- Ability to lift up to 50 lbs. of weight
- Eyesight corrected to 20/40 to accurately read and interpret instruments and gauges.
- Ability to pass a respirator physical and respirator fit test.
- Ability to hear and understand audible alarms, detect changes in noise levels of rotating equipment and portable radio communication.

Education/Licensing

- Bachelor's degree in Chemical or Mechanical Engineering.
- Must have a valid driver's license.
- Must hold valid passport.

Working Environment

- Indoors – 50%
- Outdoors – 50%

TO APPLY: Please apply through our website:

<http://www.gdfsuezna.com/careers/postings.shtml>

090603



An EDISON INTERNATIONAL™ Company

Natural Gas Contracts and Planning Manager

(Ref# - NB60173308-TR)

Location: Rosemead, CA

Basic Qualifications:

Must have energy market experience. Must have experience staffing and managing a group of professionals.

Core Competencies:

- Bachelor's Degree in Engineering, Business, Finance, Economics, or related field or an equivalent combination of education, training, and experience.
- Typically possesses ten or more years of experience managing or supervising one or more organizations or units.
- Typically possesses ten years of experience in the competitive energy markets inside and outside California, and will have recent experience with financial risk management in the natural gas industry and experience with long and short-term gas commodity, storage and gas transportation contracts.
- Demonstrated experience to analyze complex financial, regulatory and/or business problems.
- Demonstrated experience with contracts for the purchase of energy, including both financial and physical transactions and sufficient understanding of the western energy markets to supervise the development of complex financial models to anticipate market events and price volatility.
- Demonstrate an excellent understanding of the California regulatory process and experience

working in the regulatory arena.

- Demonstrated understanding of power generation and fuel requirements.
- Excellent communication skills are required, especially the ability to communicate extremely technical information, and to defend methodologies and results in both internal and regulatory settings.
- Demonstrated ability to coach, manage multiple projects, delegate, meet deadlines, prepare high quality reports and presentations, coordinate teams across multiple departments, and work on ambiguous problems.
- Must demonstrate excellent business mastery, including the ability to integrate work across relevant areas, develop the business and services to enhance customer satisfaction and productivity, manage risks and safety appropriately, manage information, and provide exceptional service to internal and external customers.
- Must demonstrate excellent management mastery, including effective resource and project planning, results delivery, team building, and staying current with relevant technology and innovation.
- Must demonstrate strong personal mastery, including ethics, influence and negotiation, leadership, interpersonal skills, communication, the ability to effectively manage stress and engage in continuous learning.

Preferences:

MBA or technical based graduate degree.

Typical Responsibilities:

The Natural Gas Contracts and Planning Manager will manage a group of professionals engaged in activities related to the procurement of natural gas power plant fuel. The specific areas are gas contracts both long and short term, gas planning including strategy development and analysis, and gas regulatory functions. The gas strategy manager will supervise managers involved in gas planning and gas contracts and will directly supervise project managers involved with gas regulatory issues. The planning function includes preparing gas price forecasts for the Southern California, Western States and National gas buying regions, developing short and long term gas supply and acquisition plans, evaluating supply, transportation and storage contracts, providing Liquefied Natural Gas (LNG) expertise, preparing hedging recommendations, directing futures market participation, providing contract negotiation support, and developing gas procurement strategies. The contracts function includes identifying and building business relationships with potential suppliers, managing solicitations, and negotiating and administering short and long-term contracts. The regulatory function includes monitoring regulatory activity, analyzing proposals and initiatives, developing positions, policy and responses, and advocating the company's position on issues in the regulatory arena. The manager will be expected to be a liaison between Energy Supply & Management (ES&M), Southern California Edison's (SCE) upper management and the various regulatory and quasi regulatory entities that participate in the gas procurement process with the purpose of reporting gas procurement and gas portfolio management activities, creating an understanding and gaining support for the decision making process. The manager will also be responsible for staffing, managing, and developing a group of highly skilled professionals.

Edison International and Southern California Edison reserve the right to close or cancel a posting at any time.

If you are interested in this position, please submit your resume in confidence by visiting

www.edisonjobs.com.

Edison International is an Equal Opportunity Employer.

090601



NATURAL GAS SUPPLY MANAGER (7264)

Develop and propose goals, strategies and measures of performances to meet supply requirements. Plan and manage monthly natural gas sourcing/purchases for the Region. Identify spread, storage or other opportunities and take appropriate actions. Adjust quantities throughout the month as necessary consistent with the pipeline/utility nomination monitoring process. Communicate monthly consumption requirements to the appropriate pipelines/utilities. Monitor actual consumption and communicate changes to appropriate parties to mitigate risk/penalties. Evaluate points of receipt, ownership of pipeline capacity, aggregation of demand and alignment of such strategies with the company's commodity risk management programs. Aid in the development of company risk management/hedging programs and lead the implementation of approved strategies. Actively monitor the natural gas market with a short and long term view. Supervise preparation of required hedging documents and analyses in conjunction with company practices. Monitor regulatory and/or legislative proposals likely have a significant impact on company's Natural Gas purchases. Build team of supply professionals capable of carrying out departmental and enterprise strategies. Resolve conflict and facilitates

changes in team to ensure objectives are met with swift response to related issues or opportunities. Bachelor's Degree or higher in Business, with emphasis in Logistics, Operations Finance or other related area of study. Minimum of 5 years physical & financial natural gas trading along with similar supervisory experience in managing professionals in the energy industry. Experience with ICE or similar trading application. Must have working knowledge of the Chicago gas market operations and the respective pipeline structure preferred.

IT BUSINESS SYSTEMS ANALYST (PRINCIPAL) (7272)

Provide technical direction on projects to department or project participants. Provide, continuing work direction, and leadership to more junior FI/CO team personnel to ensure timely and effective project execution. Take lead role in assisting with direction, planning, and installation of Information Technology projects which typically involve and impact multiple business areas. Plan, coordinate and complete large, medium or small scale complex or long term projects within budgetary and scheduling guidelines. Maintain thorough knowledge of new development and/or technology pertaining to projects. Monitor and recommend changes for improvement. The position will include interacting with a team of business representatives or liaisons to gather requirements, prioritize work, develop enhancements to the existing system, coordinate testing, and perform change management / training for R/3. Bachelor's Degree required (CPA and / or MBA is a plus) as is at least 3 years ERP Implementations in the financial areas. Must have a strong accounting and finance background specifically in the areas related to Asset Management, Project Systems and/or Consolidations. Must be competent with Microsoft Office Suite, and Project Management.

Must also have extensive configuration experience in supporting existing SAP Systems (4.7 or ECC 6.0) for at least 1 year. Additionally, at least 4 years technical experience is required in a) Project Systems and/or Asset Management; (b) some of the following R/3 modules: FI-GL, PCA, CCA, TR/Banks, AP, AR, SPL, Workflow, TM, ECCS (highly desired); (c). experience working in a multi-currency environment; (d). experience in working in an ECC 6.0 environment and (e). assure that interfaces/ EDI process without error.

Generation Control Systems Business Manager (7273)

Manage, design and upgrade architecture, databases and configurations. Responsible for program modifications, performance analysis and 24x7 on-call troubleshooting. Insure highly available, accurate and economic real-time control of generators in the system. Manage the performance in compliance with all ERCOT protocols. Manage and modify PI historical data systems. Analyze performance of control functions and data reliability

Bachelors Degree in Engineering and at least 5 year's experience managing, monitoring and training in a generation control system environment. Also required are at least 2 years of broad, recent experience in modifying and configuring AREVA e-terraplatform, e-terrageneration, FGBuilder and e-terrahabitat systems for a major generation entity. Must possess excellent FORTRAN programming skills and experience in maintaining e-terracontrol, e-terracom and e-terrascada systems. Knowledge and experience in managing high-availability PI data repositories is desired. Knowledge of ERCOT Protocols, Operating Guides, and market structure (e.g. zones, ancillary services, bidding, etc.) for both zonal and nodal markets is preferred.

Knowledge of economic dispatch modeling and applications is preferred. Proficiency in Word and

Excel with some knowledge of Access and Visual Basic is a must

SENIOR COMMODITY PRICE FORECASTING ANALYST (7265)

Train new and current pricing team on business tools, methods, processes and procedures. Develop price forecasting models / techniques focused on the power markets (on-peak electricity, off-peak electricity, capacity, gas/power spreads). Provide support to Sales on deal flow, RFP responses and pricing of new medium to large commercial deals. Update, enhance and manage continuous improvement in pricing models and processes. Develop and maintain resources (databases, expertise, analytic techniques, training and process documentation, etc.) that support high quality pricing analyses. Develop and execute processes to assure pricing assumptions are updated on routine basis; assures appropriate review of all proposed price changes. Analyze and evaluate specific contracts with the objective of determining its commercial impact on the business. Monitor competitive pricing feedback for trends and suggest appropriate actions/ responses. Recommend pricing strategies/actions, both magnitude and frequency. Bachelor's degree in Economics, Business, Statistics, Engineering or related studies; 5-10 years experience in energy market analysis and knowledge of electricity & natural gas sector (regulated & unregulated) and utility tariffs. Detail knowledge and experience in implementing pricing models and processes.

FOR THESE JOB OPPORTUNITIES PLEASE SEND RESUME TO:

E-mail resume to:
llaux@topcareers.com
 View all job openings at
www.topcareers.com.

090224.

Yuma County Water Users' Association
 HEAD OF POWER OPERATIONS AND TECHNICAL SERVICES

The Yuma County Water Users' Association is accepting applications for the position of HEAD OF POWER OPERATIONS AND TECHNICAL SERVICES.

All interested candidates should visit our website at www.ycwua.org and view further details under the "Jobs" tab.

090528



Controller with an Independent Power Producer

Client is a large, stable IPP. They have us doing a search for a Controller that will be responsible for the implementation and development of the financial and general record keepings of the organization. Very visible position reporting into CFO. This person will establish accounting practices and procedures. This person will manage a team of 5. Candidate will need plant accounting experience, FASB and GAAP knowledge. Candidate needs min of 7 years of energy experience, Plant Accounting experience, and the ability to wear many hats.

If you are interested in or need a more detailed description of this job opportunity email your resume to: tallen@rwr.com
 Truett Allen

Energy Search Director
 Richard, Wayne & Roberts

090218



Energy Market Manager (Market Analysis) Austin Energy

Job Posting Number: 065641

Responsible for management of the Market Analysis group supporting Austin Energy's wholesale power operations. This group provides quantitative analytical support in the form of forecasting load and resource requirements, assessing and developing resource plans, projecting fuel costs, assessing the ERCOT transmission system and market for emerging trends and developing fuel and transmission hedging strategies as well as operating strategies. Requires graduation from an accredited four-year college or university, plus seven (7) years experience in a related field, including two (2) years in a supervisory or lead capacity.

To apply submit an application at Austin Energy:

www.austincityjobs.org

090526

Luminant (Subsidiary of Energy Future Holdings)

Senior Project Manager – (ERCOT) Regulatory Affairs

Luminant, Dallas, TX

Roles and Responsibilities:

- Provide strategic guidance relating to projects/interventions in proceedings that affect the company.
- Communicate & negotiate internally in order to develop optimal corporate regulatory positions and outcomes
- Develop, coordinate and implement corporate regulatory strategy by interacting with various market stakeholders
- Monitor regulatory rules and changes, and gain-

ing detailed knowledge on their ramifications to the company

- Participate in the development of ERCOT's Nodal market redesign while coordinating and communicating with other teams across the organization to effectively advocate company's position
- Analyze and help prepare company filings and on-going activities before PUCT and ERCOT including rulemaking activities, ongoing litigation and other regulatory activities that may affect the company.

Requirements: Bachelor's degree required, but Master's degree preferred. Requires a strong and current knowledge of wholesale market design, power plant operations and engineering and regulatory processes. Commercial experience required to assess economic impact on the company resulting from proposed regulatory changes and litigation outcomes. Must also have the ability to analyze proposals and to develop and implement regulatory strategies to advance company's position. Effective communications skills, both verbal and written are a must.

All candidates must apply online at:

<https://efhexperenced.ats.hrsmart.com/cgi-bin/a/highlightjob.cgi?obid=1470>

090626



Director of ERCOT Trading

Must have asset-based trading experience and transactional experience trading ERCOT or an equivalent power market through NYMEX, ICE

Scope of Job:

Responsible for management of the forward risk associated with the IPA's ERCOT portfolio by trading in term commodity markets, principally power and gas but also including coal and potentially emissions.

Primary Job Duties:

- Liaise with other members of the trading team to develop trading strategies for the International Power portfolio
- Carry out trades in the power and gas markets to implement trading strategy and hedge our asset positions in the long term and add value through speculative trading while operating within the delegated authorities and risk limits
- Liaise with asset management to ensure trading strategies comply with current technical constraints
- Supervise short-term trading for the region to ensure the maximum value achieved from the assets
- Assist in the training and coaching of junior members of the trading team
- Perform other duties as required.

Knowledge, Skills and Abilities Required:

- 8 years of experience in a related trading position, with extensive operational knowledge of physical and financial trading markets for US power and Gas commodities.
- Ability to analyze problems and identify appropriate and effective solutions in pressurized situations.
- Strong decision making skills – ability to make sound and timely business decisions even when working to very tight deadlines.

- Good level of IT competency - MS office and gas or power notification and scheduling systems
- Professional communication skills with the proven ability to get a point across quickly and effectively
- Demonstrated ability to work effectively in a small team environment
- Previous experience managing and developing Traders

Send resumes to jsockol@ipr-us.com.

090526



Quantitative Analyst- Houston

Our client a large energy marketer has us doing a search for a quantitative analyst with a strong background modeling options. The candidate will provide analytical risk management, as well as develop ad hoc position and product tactics for evaluating commercial trading and hedging opportunities. This person will develop usable applications and tools for evaluating commercial activities/exposure. Need developed quantitative/analytical skills: working knowledge of asset modeling, option analysis/pricing, decision/risk analysis, price curve modeling, VaR, and greeks. The ideal candidate will have an advanced degree with some sql development skills. Strong communication skills necessary.

Risk Analyst- Houston

Our client is a stable energy marketer and they have us doing a search for a Risk Analyst that will analyze and value complex transactions. Validate price positions, MtM, and VaR reports for the trading group. Risk

Reporting. Power or gas experience a plus.

If you are interested in or need a more detailed description of this job opportunity email your resume to:

tallen@rwr.com

Truett Allen
Energy Search Director
Richard, Wayne & Roberts
090515

Brownholtz & Associates
LLC
Executive Search & Consulting

Renewable Energy Development Engineer

Expertise in utility scale wind farms, solar thermal, solar PV.

Highly technical with a power background.

Regional travel - projects throughout the Western region & Hawaii.

If you wish greater details confidentially e-mail resumes@brownholtz.com and call to introduce; 916-649-3200
090513



Real Time Trader

Client has us doing a search for a Real Time Trader with ERCOT OR MISO experience. Our client is a very stable, asset based company, with a strong credit rating. Candidate must have current Real Time trading experience, preferably in ERCOT or MISO.

Fundamental Analyst- Transmission

Stable, asset based company, with a strong credit rating, has us doing a search for a Fundamentals Analyst with strong transmission/congestion experience. This job will be responsible for looking at LMP in various US regions, and forecasting congestion and transmission costs.

Candidate must have experience working with dispatch models. Promod or Powerworld a plus
Contract Negotiator

Client has us doing a search for a true Contracts Negotiator. This Negotiator will be responsible for negotiation of trading agreements. Candidate must have strong negotiation experience. Experience with ISDA OR EEI OR NAESB's experience is necessary.

Power Fundamental Analyst- Houston

Client has us doing a search for a power fundamental Analyst. The candidate will be responsible for developing and maintaining models to predict power market demand and supply fundamental drivers and corresponding prices in the power markets. These are both short and long term models.

Wind Project Developer- Several US locations

Client is a world wide leader in renewable energy! This is a Project management position that has responsibility of full lifecycle project delivery for wind projects in the United States. This person will be responsible for site selections, development of sites, as well as evaluating acquisition/investment opportunities. This person will manage the process from Greenfield development to commercial, preconstruction phase. Candidate must have experience developing energy projects, preferably wind projects.

Director of Asset Management- Wind Energy- West

Renewables client has us doing a search for a Director of Asset Management. This candidate will be responsible for developing strategies to maximize and optimize assets, as well as manage

and execute the capital program, capital and operating budgets and reporting. This person will help develop of central control room for O&M purposes. The person will also be able to communicate in real time with the different market players.

Director of Project Development- Solar- West

This Solar Company has us doing a search for a Director of Project Development. This person will lead project identification, site location, transmission studies, permitting, design and other development activities. Ideal candidate will have energy project experience, taking project from identification to close. Solar project experience a plus

C&I Retail Sales Reps- Northeast- NY, NJ, NEPOOL

Established, reputable REP is looking for strong sales candidates in the NY, Nj, and MA market places. Candidate must have a strong quantifiable track record selling to large C&I's. Territories wide open.

Quantitative Analyst- Structuring Experience

Develop models supporting the portfolio valuation and risk management functions. Candidate will provide advanced and technical quantitative methods in support of portfolio optimization, risk management and trading. Valuation of physical and financial trading instruments and derivatives. Work with Structured Deal group to understand how deals have been modeled, how they will be entered into trading system and how they are to be modified over time. Develop reporting and analysis tools for trading group. Measure impact of stress tests, hedging strategies, and risks across various commodities and regions. PHD preferred, MS required.

Credit Analyst- Houston

Credit Analyst will join a team responsible for setting and maintaining credit limits and relationships with external counterparties while also seeking to minimize and mitigate the credit risk in new transactions and existing

portfolio. The credit analyst will work with the Origination, trading, and market risk group to prioritize opportunities and streamline the execution of transactions.

Contract Analyst- Houston

Our client has us doing a search for a Contract administrator that will request and negotiate industry standard terms and conditions in agreements for gas, power, and other contracts. Candidate must possess 2+ years in negotiating standard terms in natural gas OR power contracts, including NAESB, ISDA OR EEI.

Sr. Risk Control Analyst- Houston

Leading Energy Marketing Company has us doing a search for a Sr. Risk Control Analyst that will be responsible for measuring, reporting and monitoring various risk metrics. This candidate will be responsible for trade data reporting, VaR explanation, limit monitoring (stop loss, authorized trader, position limit, and VaR limits) This position will interact with trading, operations, controllers, and strategies groups. Candidate must possess experience in a risk control environment.

Crude Risk Analyst- Houston

Client is a household fully integrated energy company, and they have us doing a search for a Risk Analyst that will be responsible for daily P&L reporting, deal capture validation, and forward curve validation. This analyst will also be responsible for end of month P&L, as well as ad hoc analysis. This analyst will interact with trading, market risk, origination, credit, settlements and confirmations. Candidate must possess 3+ years of risk management (crude experience a plus), MtM experience, and an accounting or finance degree.

Risk Analyst- Houston

This candidate is going to assist in developing risk projects and risk modeling. Responsible for identifying, assessing and monitoring all aspects of risk management process. Strong knowledge of risk management, VaR, Monte Carlo simulations and/or option pricing models. Requires

experience with power and gas transactions and associated assets.

Transportation Analyst

Strong player has us doing a search for a Transportation Analyst for their Natural Gas trading group. This person will support midoffice with the capture of pipeline transportation and storage contracts along with related tariff rates and services. As well as, assist with the evaluation of transactions to ensure compliance with shipper title rules and FERC regulations.

Other Positions we are looking to fill include:

VP of Fundamental Analysis

If you are interested in or need a more detailed description of these job opportunities email your resume to: tallen@rwr.com

Truett Allen

Energy Search Director

Richard, Wayne & Roberts

090501.



Manager of Trade Management Client is a stable asset based gas marketing company in Houston. Candidate will manage a team responsible for the trade entry and transportation functions. This team will ensure that the physical gas trades and the transportation and storage contracts and related tariffs are accurately captured for accounting and scheduling purposes. The ideal candidate will supervise, develop and coach team responsible for maintaining forward curves for MtM and VaR valuations.

Ideal candidate will have 10 years experience in the natural gas trading arena. Strong Gas

Accounting and deal entry experience, along with a strong knowledge of natural gas contracts, commercial trading and scheduling.

If you are interested in or need a more detailed description of these job opportunities email your resume to: tallen@rwr.com.
090501.

Brownholtz & Associates
LLC
Executive Search & Consulting

Regional Sales Manager (Retail Energy) – Pittsburgh

Top growing Retail Energy Company has engaged us to recruit a proven Sales Manager in the competitive power markets to manage and develop an energy commodity sales force in the Pittsburgh region.

Results:

- Oversee the general management including training and development
- Drive a go-to-market strategy to evangelize a strong commercial brand
- Penetrate the Pennsylvania market
- Foster key relationships with customers and business partners

Prerequisites:

- Proven leadership experience in the energy industry
- An understanding of the competitive Power Markets preferred
- Exceptional communicator with good presentation and negotiation skills

For confidential consideration, email resume to resumes@brownholtz.com or call Scott Brownholtz; 916-649-3200.
090427

 **ManhattanResources**
Energy Recruiting Specialists
www.manhattanresources.com

TRANSMISSION PROJECT DIRECTOR

Our client is looking for a Project Director that will lead and manage teams of project managers, contractors and external consultants who are responsible for designing, permitting, ROW acquisition and constructing transmission projects in West Texas. The role consists of directing and overseeing all activities performed by the project teams, including design, construction, project commissioning phases, and financial control. This role is the key to ensuring that the projects are completed on time and on budget and meet and exceed all regulatory requirements. For more information on this position and to submit your resume online, visit our website at <http://www.manhattanresources.com/opportunities.htm> and reference job number 3869.

DIRECTOR OF GOVERNMENT AFFAIRS

Our client is a leading energy provider and looking for a Director of Government Affairs in the West region. This position takes a leadership role for state government relations activities primarily in California, and provide support for federal government relations activities in Washington DC, working with state and federal legislators, regulators, trade and business associations, other interested stakeholders and other public/government officials to advance and implement the company's public policy objectives. For more information on this position and to submit your resume online, visit our website at www.manhattanresources.com/opportunities.htm and reference job number 3835.

Brownholtz & Associates
LLC
Executive Search & Consulting

Energy Sales Executive – Chicago

Responsible for the sale of competitive power to commercial and industrial customers. Responsible for developing and managing a portfolio of accounts in the Illinois region. Development Manager will develop and implement long-range account plans for selling and servicing key accounts.

Position Scope:

- Successful sales experience
- Successful execution of managing sales relationships at the decision maker/ executive level, within the industrial and commercial markets.
- Innovative deal-maker who develops profitable solutions to complex problems in highly competitive markets.
- Demonstrate ability to capitalize on industry changes driven by regulation

For further confidential details contact Scott Brownholtz; 916-649-3200 or e-mail resume; resumes@brownholtz.com

090417

saltHill
GROUP

SaltHill Group is searching for qualified candidates to fill several open positions in the energy trading divisions of hedge funds, I-Banks, and international energy companies. We work with companies nationwide.

Sample of open positions include:

Accounting, Senior Management Position (See Featured Position #1 below)
Compliance (Trading Compliance)
Market Risk Manager (See Featured Position #2 below)
Product Control, Senior Analyst

Risk Director, Credit Deal Team
(See Featured Position #3 below)

Speculative Traders (ERCOT short-term, West Coast short-term, PJM BalMo)
Trader / Analyst (Transmission / Congestion – junior level)

For information on these open positions, please contact chynes@salthillgroup.com by e-mail and visit our website <http://www.salthillgroup.com/opportunities.html>. Some positions noted above are not detailed on the website. Multiple positions are featured below our address.
SaltHill Group
191 North Wacker Drive, Floor 23
Chicago, Illinois 60606-1633
chynes@salthillgroup.com
phone 312-422-1392

Featured Position # 1: Energy Accounting, Senior Management Position

Senior level role with oversight of the financial accounting function. Seeking candidates that have a CPA, Big 4 / Energy Trading industry experiences, FAS 133 expertise, internal and external reporting background including SEC reporting. Ideal candidate will have approximately 10-15 years of experience and will have managed a team of accounting professionals. Additional requirements include an undergraduate degree in an Accounting.

Featured Position # 2: Market Risk Manager

This role is part of a Market Risk team focused on power & gas trading. Key responsibilities include pre-approval of new deals and ongoing monitoring, reporting and enforcing of market risk limits. This role is very consultative and the market risk function is involved in identifying and vetting underlying risks of new deals, trade strategies, and products to determine how they impact the energy portfolio. Related responsibilities include stress & scenario testing. Role requirements include an undergraduate degree in Engineering, Finance, Mathematics, or Eco-

nomics. Specialized knowledge and experience with a physical/financial power and gas trading including knowledge of complex structured transactions. Approximately 5-8 years of relatable energy experience in Risk or Structuring.

Featured Position # 3: Risk Director, Credit Deal Team

The risk group is part of global risk organization and focuses on credit exercises to identify risks associated with a complex and diverse energy trading/origination portfolio. This senior position is newly created and supports a growing power & gas trading group with the execution of new deals. This role will focus on reviewing risks on a pre-trade basis for a Power & Gas Trading group to provide an independent view of the proposed trade from a credit risk perspective. Specifically, the position will independently review complex power & gas trading and origination transactions including structured deals, long-dated agreements, storage, etc. The work involves reviewing strategic and macro deal-model assumptions including various inflation, economic, compliance/regulatory and liquidity factors. Position is very commercially focused and manages a team. There will be close interaction with international offices to communicate risks and mitigants associated with transaction structures. Additional responsibilities include reviewing and assessing new power & gas markets and products. Professional qualifications and requirements include a quantitative undergraduate degree. Prior experience in structured trade review or credit risk in the energy trading markets desired. For the Director level position, minimum of 7-12 years of relatable experience.

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Shell Trading Services Company
Application Tech Designer, Trading, OpenLink/Endur, Houston
Job ID: U18595
Location: Houston, Texas, United States

The global network of Shell Trading companies encompasses Shell's worldwide trading activities. The business possesses an unsurpassed portfolio in crude oil, refined products natural gas, electrical power and chemicals, and positions Shell to leverage its scale, global reach, talent and financial strength to compete strongly in the evolving energy trading market.

With volumes of about 14 million barrels of crude oil equivalent per day, spread over Shell's Oil Products, Gas & Power and Chemicals businesses, Shell Trading has the skill base and international scope to capitalize on trading opportunities inherent in Shell's asset and market positions around the world. Shell Trading companies are sited in various locations, with key trading and marketing operations located in the Middle East, Asia, Europe and the Americas - including North America, South America and Canada.

At Shell our commitment is to satisfy the world's need for energy with economically, socially and environmentally responsible solutions. We seek a high standard of performance, and understand that great ideas can change the world. If you want to work with a group of creative, ambitious and innovative professionals then you should consider Shell. We will provide you with the resources to put your ideas into action, worldwide opportunities to advance your career, and outstanding benefits and rewards that support your quality of life. Join us and let's make a real difference together.

Shell Trading Services Company is currently seeking an Applica-

tion Tech Designer, OpenLink/ Endur for their Houston, Texas location.

Responsibilities:

The Application Tech Designer will be primarily accountable for the translation of functional design documents into technical designs that will be used by the development team to build components required to extend or enhance the Openlink Endur application for the Blueprint FOCUS project. The resource will also be engaged in documenting and testing technical defects that are resolved by the third party vendor. The Application Tech Designer will serve the following purpose within the Blueprint FOCUS project.

- Translation of functional design documents into technical designs used by the development team to build custom components within the Endur application
- Collaborates with functional design, configuration, and systems development staff or software suppliers on the development of system enhancements
- Provides expert advice and guidance to less experienced staff
- Monitors and supports the agreed standards and guidelines through active participation in peer reviews
- Evaluates the Functional Design documents for fit-for-development purpose

Accountabilities include:

- Translates Functional Designs into Technical Designs required for system development of objects or widgets
- Maintains a solid understanding of Shell proprietary solutions utilizing the Openlink scripting technologies including AVS, Open JVS, Open Components, Oracle PL/SQL
- Performs data model mapping duties as it re-

lates to interface designs and configuration

- Responsibility includes technical configuration in the Endur application such as custom simulation results, workflows, GRID configuration
- Perform unit test using manual and automated stimulation of the application and application interfaces
- Recommends program improvements or corrections to project development teams
- Assists in the analysis of the underlying issues arising from investigations into requirements and problems, and identifies available options for consideration
- Assist Quality Assurance resources with documenting test procedures manual/automated), test cases, and test results for product design and evaluation to ensure a quality product at an economical cost and efficiency
- Performs systems analysis of reported bugs and issues based around the OpenLink Financial's Endur application. Resource will need to collaborate with users and other project team members during the analysis through resolution of reported defects
- Documents all work using the required standards, methods, and tools

Requirements:

- Must have legal authorization to work in the U.S. on a full-time basis for anyone other than current employer
- Reports to the Blueprint FOCUS Openlink Custom Build Manager
- Peer-to-peer relationship with other Blueprint FOCUS application devel-

opment team members. Technology and functionality in the Endur application is rapidly evolving.

- Occasional overtime is expected during high volume days or during project implementation dates.
- Computer Science or similar degree is a plus or relevant job experience. Candidate must have a strong aptitude and desire to learn new emerging technologies
- Customer service experience working directly with the users of the Openlink Endur or equivalent Trading Risk Management application
- Openlink Endur custom development experience using AVS, Java or .NET, and PL/SQL programming languages
- Candidate must have working knowledge of Front Office, Mid Office, or Back Office business processes.
- Familiar with trading terminology and business process workflows
- Experience in reporting architectures including Crystal Reports, Business Objects, Microsoft Excel and Microsoft Access
- No relocation will be paid for this role. Seeking local candidates as priority.

The Shell Group offers an outstanding benefits package. In order to be considered for this position, you must complete an online candidate profile at www.shell.com/careers

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